

VISION NETWORK – PRICE BOOK (Version 3)

NOTE: This Price book is superseded by Price Book 3.1 (with exception of Smart Plans) – Refer to [announcement](#) on Vision Network website for more details.

This is version 3 of the Price Book for Vision Network Pty Limited (ACN 087 533 328) (**Vision Network**). This version 3 of the Price Book supersedes and replaces all prior versions of the Price Book in their entirety.

This document sets out the pricing Vision Network provides to its wholesale Customers under Vision Network's Wholesale Service Agreement and is to be read in conjunction with that agreement.¹

Vision Network may from time to time offer promotions relating to its products and services. Please refer to the Promotions Annexure to this Price Book for details on any promotions.

Vision Network reserves the right to change the price and non-price terms set out in this Price Book (Version 3) by issuing a new version of this Price Book with 60 days' notice.

The distribution date of this Price Book (Version 3) is 30 September 2022.

All prices are GST exclusive.

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SECTION 1: FIBRE TO THE BUILDING (FTTB) AND FIBRE TO THE HOME (FTTH)

- Section 1 sets out the prices applicable for Fibre to the Building (including Fibre to the Home) services, which are available at selected metro services in most states.
- The pricing set out in [Part A](#) will remain in effect from the distribution date of this Price Book (Version 3) until 31 December 2022 for all existing FTTB and FTTH service connections, and will apply to all new FTTB and FTTH service connections until 31 December 2022.
- The pricing set out in [Part B](#) will apply on and from 1 January 2023 to all existing FTTB and FTTH service connections as at that date, and all new FTTB and FTTH service connections made on or after that date.
- The pricing set out in [Part C](#) for G.Fast products became effective on and from 5 May 2022 and will remain in effect until changed.

¹ Upon request, Vision Network will supply the declared Layer 2 wholesale access service to the extent required from time to time on the relevant terms. As at the date of publication, the relevant reference product and price under the ACCC's Final Access Determination in respect of the Superfast Broadband Access Service appears to be NBN Co's bundled CVC TC-4 and associated AVC TC-4 product components (25/5 Mbps) at \$37 with 1.5 Mbps of CVC included.

PART A - PRICING IN EFFECT UNTIL 31 DECEMBER 2022

- For FTTB and FTTH services, either the Customer or Vision Network may perform the jumpering/installation work.
- Table 1 below is for products where the Customer jumpers/installs the service. Table 2 below is for products where Vision Network performs the jumpering/installation.

FTTB and FTTH SPECTRUM SMART PLAN (Customer to Jumper/Install)			Standard Fees		Other Fees		
Vision Network Product Name	Speed (Mbps)	MRC	Install Fee	Setup Fee	Cancellation Fee (within 6 months of Service Commencement Date)	NTU UBE only	NTU - Shipping Fee
L2 FTTB/FTTH Spectrum Data 25Mbps/5Mbps	25/5	\$35.00	N/A	N/A	\$79.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data/Voice 25Mbps/5Mbps	25/5	\$37.50	N/A	N/A	\$79.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data 50Mbps/20Mbps	50/20	\$40.00	N/A	N/A	\$79.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data/Voice 50Mbps/20Mbps	50/20	\$42.50	N/A	N/A	\$79.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data 100Mbps/40Mbps <i>DS: 50 to 100 Mbps, US: 20 – 40 Mbps</i>	100/40	\$50.00	N/A	N/A	\$79.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data/Voice 100Mbps/40Mbps <i>DS: 50 to 100 Mbps, US: 20 – 40 Mbps</i>	100/40	\$52.50	N/A	N/A	\$79.00	\$10.00	\$0.00

Table 1 – FTTB and FTTH Spectrum Smart Plan

FTTB and FTTH SPECTRUM FREEDOM PLAN (Vision Network to Jumper/Install)			Standard Fees		Other Fees		
Vision Network Product Name	Speed (Mbps)	MRC	Install Fee	Setup Fee	Cancellation Fee (within 6 months of Service Commencement Date)	NTU UBE only	NTU - Shipping Fee
L2 FTTB/FTTH Spectrum Data 25Mbps/5Mbps	25/5	\$30.00	\$99.00	N/A	\$0.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data & Voice 25Mbps/5Mbps	25/5	\$32.50	\$99.00	N/A	\$0.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data 50Mbps/20Mbps	50/20	\$35.00	\$99.00	N/A	\$0.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data & Voice 50Mbps/20Mbps	50/20	\$37.50	\$99.00	N/A	\$0.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data 100Mbps/40Mbps <i>DS: 50 to 100 Mbps, US: 20 – 40 Mbps</i>	100/40	\$45.00	\$99.00	N/A	\$0.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data & Voice 100Mbps/40Mbps <i>DS: 50 to 100 Mbps, US: 20 – 40 Mbps</i>	100/40	\$47.50	\$99.00	N/A	\$0.00	\$10.00	\$0.00

Table 2 – FTTB and FTTH Spectrum Freedom Plan

PART B – PRICING IN EFFECT ON AND FROM 1 JANUARY 2023

- For FTTB and FTTH services, either the Customer or Vision Network may perform the jumpering/installation work.
- Table 3 below is for products where the Customer jumpers/installs the service. Table 4 below is for products where Vision Network performs the jumpering/installation.

FTTB and FTTH SPECTRUM SMART PLAN (Customer to Jumper/Install)			Standard Fees		Other Fees		
Vision Network Product Name	Speed (Mbps)	MRC	Install Fee	Setup Fee	Cancellation Fee (within 6 months of Service Commencement Date)	NTU UBE only	NTU - Shipping Fee
L2 FTTB/FTTH Spectrum Data 25Mbps/5Mbps	25/5	\$42.00	N/A	N/A	\$79.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data/Voice 25Mbps/5Mbps	25/5	\$44.50	N/A	N/A	\$79.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data 50Mbps/20Mbps	50/20	\$50.00	N/A	N/A	\$79.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data/Voice 50Mbps/20Mbps	50/20	\$52.50	N/A	N/A	\$79.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data 100Mbps/40Mbps <i>DS: 50 to 100 Mbps, US: 20 – 40 Mbps</i>	100/40	\$70.00	N/A	N/A	\$79.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data/Voice 100Mbps/40Mbps <i>DS: 50 to 100 Mbps, US: 20 – 40 Mbps</i>	100/40	\$72.50	N/A	N/A	\$79.00	\$10.00	\$0.00

Table 3 – FTTB and FTTH Spectrum Smart Plan

FTTB and FTTH SPECTRUM FREEDOM PLAN (Vision Network to Jumper/Install)			Standard Fees		Other Fees		
Vision Network Product Name	Speed (Mbps)	MRC	Install Fee	Setup Fee	Cancellation Fee (within 6 months of Service Commencement Date)	NTU UBE only	NTU - Shipping Fee
L2 FTTB/FTTH Spectrum Data 25Mbps/5Mbps	25/5	\$37.00	\$99.00	N/A	\$0.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data & Voice 25Mbps/5Mbps	25/5	\$39.50	\$99.00	N/A	\$0.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data 50Mbps/20Mbps	50/20	\$45.00	\$99.00	N/A	\$0.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data & Voice 50Mbps/20Mbps	50/20	\$47.50	\$99.00	N/A	\$0.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data 100Mbps/40Mbps <i>DS: 50 to 100 Mbps, US: 20 - 40 Mbps</i>	100/40	\$65.00	\$99.00	N/A	\$0.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data & Voice 100Mbps/40Mbps <i>DS: 50 to 100 Mbps, US: 20 - 40 Mbps</i>	100/40	\$67.50	\$99.00	N/A	\$0.00	\$10.00	\$0.00

Table 4 – FTTB and FTTH Spectrum Freedom Plan

SUPERSEDED 1 AUG 2025 EXCEPT SMART PLAN

PART C – PRICING IN EFFECT ON AND FROM 5 MAY 2022

- Table 5 below sets out the prices applicable for FTTB products which use G.Fast technology. Vision Network performs jumpering/installation for all of these services.

G.Fast SPECTRUM SUPER FREEDOM PLAN (Vision Network to Jumper/Install)			Standard Fees		Other Fees		
Vision Network Product Name	Speed (Mbps)	MRC	Install Fee	Setup Fee	Cancellation Fee (within 6 months of Service Commencement Date)	NTU	NTU - Shipping Fee
L2 G.Fast Spectrum Data 250Mbps/50Mbps <i>DS: 170 to 250 Mbps, US: 20 – 40 Mbps</i>	250/50	\$68.00	\$99.00	N/A	\$0.00	\$0.00	\$0.00
L2 G.Fast Spectrum Data Max/50Mbps <i>DS: 250 to 990 Mbps, US: 25 - 50 Mbps</i>	Max/50	\$80.00	\$99.00	N/A	\$0.00	\$0.00	\$0.00

Table 5 – G.Fast Spectrum Super Freedom Plan

SUPERSEDED 1 AUG 2023

SECTION 2: FIBRE TO THE NODE (FTTN)

- Table 6 below sets out the prices applicable for Fibre to the Node services, which are available at selected metro buildings in the ACT.
- Vision Network performs jumpering/installation for all FTTN services.
- The pricing set out in Table 6 below is effective on and from 1 October 2022.

FTTN SPECTRUM FREEDOM PLAN (Vision Network to Jumper/Install)			Standard Fees		Other Fees		
Vision Network Product Name	Speed Mbps	MRC	Install Fee	Setup Fee	Cancellation Fee (within 6 months of Service Commencement Date)	NTU	NTU - Shipping Fee
L2 FTTN Spectrum Data 25Mbps/5Mbps	25/5	\$37.00	\$99.00	N/A	\$0.00	\$0.00	\$0.00
L2 FTTN Spectrum Data 50Mbps/20Mbps	50/20	45.00	\$99.00	N/A	\$0.00	\$0.00	\$0.00
L2 FTTN Spectrum Data 100Mbps/40Mbps <i>DS: 50 to 100 Mbps, US: 20 - 40 Mbps</i>	100/40	\$65.00	\$99.00	N/A	\$0.00	\$0.00	\$0.00
L2 FTTN G.Fast Spectrum Data Max/100Mbps <i>DS: 250 to 990 Mbps, US: 50 - 100 Mbps</i>	Max/100	\$80.00	\$99.00	N/A	\$0.00	\$0.00	\$0.00

Table 6 – FTTN Spectrum Freedom Plan

SECTION 3: HYBRID FIBRE-COAXIAL (HFC)

- Table 7 and Table 8 below set out the prices applicable for HFC services, which are available at selected locations in Geelong, Ballarat and Mildura in VIC.
- Vision Network performs jumpering/installation for all HFC services.
- The pricing set out in Table 7 and Table 8 below is effective on and from 1 October 2022.

HFC Layer 2 SPECTRUM FREEDOM PLAN (Vision Network to Jumper/Install)			Standard Fees		Other Fees		
Vision Network Product Name	Speed Mbps	MRC	Install Fee	Setup Fee	Cancellation Fee (within 6 months of Service Commencement Date)	NTU	NTU - Shipping Fee
L2 HFC Spectrum Data 25Mbps/5Mbps	25/5	\$37.00	\$99.00	N/A	\$0.00	\$0.00	\$0.00
L2 HFC Spectrum Data 50Mbps/20Mbps	50/20	\$45.00	\$99.00	N/A	\$0.00	\$0.00	\$0.00
L2 HFC Spectrum Data 100Mbps/40Mbps <i>DS: 100 Mbps, US: 20 - 40 Mbps</i>	100/40	\$65.00	\$99.00	N/A	\$0.00	\$0.00	\$0.00
L2 HFC Spectrum Data 250Mbps/50Mbps <i>DS: 250 Mbps, US: 25 - 50 Mbps</i>	250/50	\$68.00	\$99.00	N/A	\$0.00	\$0.00	\$0.00
L2 HFC Spectrum Data Max/50Mbps <i>DS: 350 Mbps, US: 25 - 50 Mbps</i>	Max/50	\$80.00	\$99.00	N/A	\$0.00	\$0.00	\$0.00

Table 7 – HFC Layer 2 Spectrum Freedom Plan

HFC Layer 3 SPECTRUM FREEDOM PLAN (Vision Network to Jumper/Install)			Standard Fees		Other Fees		
Vision Network Product Name	Speed Mbps	MRC	Install Fee	Setup Fee	Cancellation Fee (within 6 months of Service Commencement Date)	NTU	NTU - Shipping Fee
L3 HFC Spectrum Data 25Mbps/5Mbps	25/5	\$37.00	\$99.00	N/A	\$0.00	\$50.00	\$0.00
L3 HFC Spectrum Data 50Mbps/20Mbps	50/20	\$45.00	\$99.00	N/A	\$0.00	\$50.00	\$0.00
L3 HFC Spectrum Data 100Mbps/40Mbps <i>DS: 100 Mbps, US: 20 - 40 Mbps</i>	100/40	\$65.00	\$99.00	N/A	\$0.00	\$50.00	\$0.00
L3 HFC Spectrum Data 250Mbps/50Mbps <i>DS: 250 Mbps, US: 25 - 50 Mbps</i>	250/50	\$68.00	\$99.00	N/A	\$0.00	\$50.00	\$0.00
L3 HFC Spectrum Data Max/50Mbps <i>DS: 350 Mbps, US: 25 - 50 Mbps</i>	Max/50	\$80.00	\$149.00	N/A	\$0.00	\$50.00	\$0.00

Table 8 – HFC Layer 3 Spectrum Freedom Plan

SUPERSEDED 1 AUG 2023 - EXCEPT SMART PLAN

SECTION 4: NNI and OTHER CHARGES

- Table 9 and Table 10 below set out the prices applicable to ordering NNIs and other services.

NNI			PRICING			
Vision Network Product Name	Distance	Speed	MRC	Setup Fee	Contract Term (months)	Order Withdrawal Fee (prior to Service Commencement Date)
L2 NNI Spectrum – 1 Gbps (1000BaseLX)	<10 kms	1 Gbps	\$200.00	\$1,000.00	0	\$1,000.00
L2 NNI Spectrum – 10 Gbps (10GbaseLR)	<10 kms	10 Gbps	\$400.00	\$5,000.00	0	\$5,000.00
L2 NNI Spectrum – 1 Gbps (1000BaseZX)	10 – 40 kms	1 Gbps	\$200.00	\$7,000.00	0	\$7,000.00
L2 NNI Spectrum – 10 Gbps (10GbaseER)	10 – 40 kms	10 Gbps	\$400.00	\$35,000.00	0	\$35,000.00

Table 9 – NNI Charges

OTHER CHARGES	
Missed Appointment Fee	\$79.00
Fault rectification fee (Customer fault)	POA from \$150.00 1st hour then \$20 per 15 minutes
Incorrect Callout Fee (includes no Fault found)	\$79.00
Other Fees (Labour Charges) if required	\$189.00 per hour (minimum 2 hours)

Table 10 – Other Charges

PRICE BOOK VERSION HISTORY

Version	Description	Publication Date
N/A	First released version	2016
Version 2.1	Amendments to introduce FTTB and FTTH pricing changes	1 October 2021
Version 2.2	Amendments to introduce FTTN and HFC plans and G.Fast plans	5 May 2022
Version 3 (Draft)	Amendments to change the effective date of pricing changes	21 September 2022
Version 3 (Final)	Final Publication (no changes)	30 September 2022
Version 3 (Archive)	Update to show document is superseded	1 August 2023

SUPERSEDED 1 AUG 2023 - EXCEPT SMART PLANS